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Volume XX. Number 10

Market Strategy: Position Portfolios for Lower Rates

Currency Markets Means the Fed Won't be Nudging Rates Higher

The Federal Reserve is once again calling the tune for the stock market, but a surging dollar is painting the good Fed governors into a corner.

If Fed leaders raise rates much further to fight inflation, they will force the dollar higher and worsen the foreign trade deficit. If they let rates drift lower, the dollar may be restrained but their antiinflation stance erodes. Faced with this bind, we think rates will drift lower as 1989 unfolds. You can track what the Fed is doing — as opposed to what it may be saying — by following the Federal funds rate. Right now this rate is pointing toward slightly lower rates.

The performance table on page 8. summarized below, tells us that major homebuilders and mortgage banking/finance stocks have led the market in the initial reaction to cheaper money:

Price Chng. Since-Rate Sensitive Apr. 26 Jan. 1 Major Homebuilders + 9.5% +23.5% Other Homebuilders - 0.1 + 7.7 Mortgage Bank/Fincl. + 8.0 +20.7 Realty Service/Synd. +14.2 +14.2 Mortgage REITs + 4.3 - 8.8 All Operating Cos. + 3.8 +11.0 Less Rate Sensitive Property REITs + 1.1% + 1.6% Leaseback REITs + 2.1 + 3.5 Income Prop.Owners ' + 2.7 + 5.8 All REITS - 0.9 +1.7S&P 500 Index + 4.0% +14.9%

A Surging Dollar in World 152687 # Our Portfolio Selector on Page 2 suggests using caution in establishing positions in these market leaders. Major homebuilders were reviewed in the May 17 issue and on pages 4-5. We have added Centex to our Selections, along with five other major builders: Hovnanian, Kaufman & Broad Home, Lennar, Ryland Group, and Standard Pacific. Two smaller builders with strong land positions are Leisure Technology and Oriole Homes (see p. 4-5.)

> In the two weeks since our last REALTY STOCK REVIEW, the stock market has bounded to post-crash highs on the prospects of lower rates. While this enthusiasm may be overdone, we are now convinced you can position portfolios to profit from cheaper money ahead. Two strategies seem appropriate:

> 1. Follow the money market swingers, mainly the major homebuilders and mortgage stocks, notably Federal Nat. Mtg. Assn. or Fanny May.

> Valuable land holdings are very much the key in our homebuilder selec-

tions. Each of the Selections has a strong position with about 3-5 years' supply of building lots in process. Our selections are also expanding their emerging mortgage banking/financial service arms in disciplined, orderly fashions. In time we expect these companies will be recognized for what we see in them, emerging growth stocks with a housing focus.

Fanny May is a special case, suitable for risk takers who don't mind large price swings but can focus on longterm growth.

2. Longer term equity growth vehicles, notably the equity REITs and investment builders. So far these stocks have lagged far behind the recovery, largely because of continued concern about overbuilding. But value investors will recognize that today's pause in their stock prices is all the more reason to favor them now. As noted April 21, we see good values emerging and going unrecognized by the market in this group. The seasoned equity REITs and investment builders should do very well in the unfolding environment.

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Portfolio Selector of Stocks For Investment Goals

We list below stocks we believe are currently usable in your portfolio. They are grouped into six major categories reflecting broad investment goals, so you can match property and regional characteristics to your specific needs. Purchases should be made at or below prices listed in the "Limit" column at right. Stocks currently selling above our suggested limits are marked with an "#" and should be bought only on declines. Most builder/developers, for instance, are above target prices, indicating caution.

Selector also lists REALTY STOCK REVIEW's exclusive Ranking of each stock; the major property type in its portfolio or business; and geographic area in which it operates. We continue to have a bias toward seasoned shopping center REITs in the Northeast and Southeast.

	RSR	Prop.	Prop.	Current		RSR	Prop.	Prop.	Current
Stock (RSR Review)	Rank	Туре	Region	Advice/Limit	Stock (RSR Review)	Rank	and The Real Property	Region	Advice/Limit
SEASONED EQUITY REITs:	INCOME	PROPERTY	OWNERSHI	P	Rouse Co.(3/10/9)	A	SC/LAND	NAT	Buy to 29
Stable Income & Asset Growth	h				Shopco Lau.LP(1/13/9)	NR	SC	MD	Buy to 10
BradleyRl.(7/8/8)	A	SC	MW	Buy to 14	Chopas Edu.El (17 toro)		00	IIID	Day 10 10
BRE Props. (7/8/8)	A	APT/SC	CA,WA	Buy to 31	FINANCIAL SERVICES/MOR	TGAGE	RANKING		
Burnham Pac.(4/21/9)	В	SC/OFF	CA	Buy to 20	Variable Yield, Rate Risk & P				
Chicago Dock(3/10/9)	В	LAND	IL	Hold/Buy to 24#	Fed.Nat.Mtg. (2/10/9)	A	MTG	NAT	Buy to <u>75</u> #
Cousins Prop.(3/10/9)	A	LAND/OFF	GA	Hold/Buy to 20	Lomas Fincl.(2/10/9)	В	MTG/DIV	NAT	Hold/Buy to 9
Dial REIT (9/23/8)	NR	SC	MW	Buy to 18	Unicorp Amer.(7/10/7)	В	S&L/OFF	NAT	Hold/buy to 6
Federal RI.(4/21/9)	A	SC	NE	Buy to 23	Officer Amer.(771077)	D	Oaborr	IVAI	Tiolarday to Q
First Union (4/21/9)	A	SC/OFF	NAT	Buy to 20	AGGRESSIVE RECOVERY	TAKEOVI	EDS/LIOUIDAT	IONS	
HRE Props.(4/21/9)	A	SC/OFF	NAT	Buy to 23#	Speculative yield, Uncertain C				
IRT Prop.(4/21/9)	A	SC	SE	Buy to 18			OFF/SC		Hold (a)
Intl.Income (4/28/9)	A	SC	NAT	Hold/Buy to 14#	BB RI.Est.(12/23/8)			CA,AZ	Hold (z)
Koger Eq. (3/10/9)	NR	OFF	SE	Buy to 19#	CleveTrust(8/12/8)	C	OFF/SC	SW	Buy to 5#
New Plan Rity(4/21/9)	A	SC	NE	Buy to 16	ConCap Income (3/24/9)	NR	MTG	NAT	Buy to 6
Penn. REIT (4/28/9)	A	SC/APT	NE	Buy to 23	DukeRlty.(10/28/8)	B	OFF/IND	IN.OH	Buy to 5,50
	A	SC/APT	TX,CO	Buy to 10	Fairfield Comm.(3/10/9)	C	LAND	SE/SW	Buy to 7
Prop.Tr.Am.(7/8/8&2/24/9)	A	SC/OFF			HMG/Courtland(10/28/8)	C	OFF/LAND	SE/SW	Buy to <u>11</u>
REIT of Cal.(3/11/8)			CA	Buy to 15#	Hith.CareREIT(12/9/8)	В	MED	MW	Buy to 13#
Santa Anita(4/28/9)	A	SC/RACE	CA	Hold/Buy to 31	Hotel Inv.(12/23/8)	C	НОТ	NAT	Buy to 9
Sizeler Inv.(7/8/8&2/24/9)	В	SC	LA	Buy to 16#	MGI Props.(7/8/8)	A	APT/OFE	SE/MW	Buy to 15
Utd.Dom.(4/21/9)	A	APT	VA,NC	Buy to 19	MONY Real Est.(5/13/8)	В	IND/SC	NAT	Buy to 8.50/Lio
Washington REIT(4/21/9)	A	OFF/APT	DC	Hold/Buy to 18.50#	Nat. Rlt.LP(1/13/9)	NR	APT/SC	SW/MW	Buy to 10#
Weingarten Rl.(4/21/9)	A	SC	TX	Buy to 27	SW Rity.(12/9/8&1/27/9)	D	APT	TX	Buy pfds. (PSE
Western Inv.RE(4/21/9)	A	SC	CA	Buy to 18#	*U.S.Home(5/17/9)	C	HSG	NAT	Hold/buy to 2.5
REITS: FIXED & PARTICIPAT	ING MO	RTGAGES/LE	ASEBACKS		Wells Far.MI(5/13&6/24/8)	С	IND/OFF	SWW	Hold//buy to 17
Higher Income, Lower Growth	, plus In	terest Risk			HOMEBUILDERS/INCOME P	ROP DE	VEL OPERSA	AND DEVEL	OPERS
BRT Realty (2/10/9)	В	APT/COM	NE	Hold/Buy to 17	Development/Money Market F			AND DEVEL	LOFEINO
Copley Prop.(12/9/8)	В	IND	W	Buy to 16	Amrep Corp.(3/10/9)	C C	LAND	NM	Buy to 1
Eastgroup Pr.(12/9/8)	В	OFF/SC	NAT	Buy to 23#	*Centex Corp. (5/17/9)		HSG/MTLS	NAI	Buy to 35
Health CarePr.(12/9/8)	A	MED	NAT	Buy to 27	Fine Homes (1/13/9)	A	HSG	NAT	
ICM Prop.(12/23/8)	В	OFF	NAT	Buy to 10			LAND/HSG		Buy to 16
MSA Rity.(7/8/8&2/24/9)	C	SC	MW	Buy to 8	Genl. Dev.(3/10/9)	C		FL	Hold/Buy to 16
Meditrust(12/9/8)	В	MED	NAT	Buy to 16#	*Hovnanian Ent.(5/17/9)	В	HSG	NJ,FL	Hold/Buy to 10
Mellon PMT(2/10/9)	C	SC	NAT	Buy to 8	Inter.Genl.LP(1/13&2/24/9)	В	LAND/APT	MD,PR	Buy to 8.50#
Mtg.&Rity.(2/10/9)	В	DIV	NAT	Buy to 18	*K&B Home(5/17/9)	A	HSG/CMCL	CA,FR	Hold/Buy to 14
Mtg.Inv.Plus(12/23/8)	В	OFF	CA	Buy to 8	*Leisure Tech.(5/26/9)	C	RET/HSG	CA,NJ	Hold/Buy to 5#
Presidential RI.(11/25/8)	В	APT	NE		*Lennar Corp.(5/17/9)	A	HSG	FL	Hold/Buy to 22
	В	OFF		Hold/Buy to 12#	Major Rlty.(11/18&25/8)	C	LAND/CMCL	The second second	Hold
Rock.Ctr.Prop.(12/23/8)			NY	Buy to 21	Newhall Land(1/13/9)	A	LAND	CA	Profit sell/Buy
Univ.Hlth.Rl.(12/9/8)	A	MED	NAT	Hold/Buy to 11#	*Oriole Home(5/26/9)	B	HSG	FL	Hold/Buy to 12
NVESTMENT BUILDERS/INC				S	*Ryland Gr. (5/17/9) *Std.Pacific LP(5/17/9)	A	HSG/MTG HSG	NAT CA	Hold/buy to 21 Buy to 15#
Faster Growth, Development F						-			
EQK Green Ac.LP(1/27/9)	В	SC	NY	Buy to 13	Property types: APT=Apartment; CM	CL=Canma	rcial: DIV=Diversife	d: HOT=Hoteldo	daina:
Equit.RE Sh.LP(1/13/9)	NR	SC	MI,MN	Buy to 10	HSG=Housing;IND=Industrial;LAND=	Land Devel.;	MTLS=Materials; M	TG=Mortgage; O	FF=Office; RACE=Rac
Forest City(3/10/9)	В	SC/OFF	NAT	Buy to 42	track; RET HSG=Retirement housing	SC=Shopp	ing Center; S&L=Sa	vings & loan.	
Gould LP (1/9/7)	В	OFF/APT	NE	Hold/Buy to 55 #	Property locations: NE=Northeast; S	E=Southeas	it; SW=Southwest; A	/W=Midwest; W	=West, NAT=National.
(oger Prop.(3/10/9)	A	OFF	SE	Buy to 28	States are Postal Service code. Buy limits are approx. maximum purch	ase prices	t publication date	Additions or char	nges underlined:
Perini Inv.(3/24/9)	В	OFF/IND	NAT	Buy to 17	Reviewith comment dates in paren." F	Reviewed in			

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Limit purchase increased for:

Cousins Properties Inc. (COUS: OTC -- \$20.75) stock has make a stong move recently to present levels, outdating previous limit.

New Plan Realty Trust (NPR: NYSE --\$15.88) has raised \$110.25 mil. with the issue of an additional 7 mil. shares (1.1 mil. privately placed) at \$15.75. New funds should return an additional \$0.11 per share when invested.

Washington Real Estate Invesment Trust (WRE: ASE -- \$20) also raised \$32.8 mil. by issuing 1.65 mil. shares at \$19.88 per share. As mentioned in the April 21 RSR, new money could add \$0.07 to EPS.

Recently raised capital by NPR and WRE adds EPS leverage as new properties aguired at 10% yields and better. effectively provide spreads of 3-4% over their cost of funds.

Falling from the seasoned equity REIT group are Duke Realty Investors (DRE: NYSE -- \$5.38) and MGI Property Investors (MGI: NYSE -- \$14.63), both of which have been moved to the aggressive recovery group.

Gould Investors L.P. (GLP: ASE --\$61.63) and Federal National Mortgage Assoc. (FNM: NYSE -- \$81.88) both have moved well ahead of previous and current limits, but should not be chased.

Homebuilder shares have been strong lately; this is reflected by limit increases in Hovnanian Enterprises, Lennar Corp., Ryland Group, Standard Pacific, L.P., (see May 17 reviews). Also, Leisure Technology and Oriole Homes, (reviewed this issue) are raised. Added to the group is Centex Corp. (CTX: NYSE -- \$34.25), which is currently testing new 52 week highs. K&B Homes and Oriole Homes are raised in rank to A Rank and B Rank, respectively.

Newhall Land & Farming Co. (NHL: NYSE -- \$59) investors are urged to take profits. Those with a long-term perspective should buy stock on dips to \$50 per share or below.

Limit purchase lowered for:

BRT Realty Trust (BRT: NYSE --\$16.25) and Mortgage & Realty Trust (MRT: NYSE -- \$16.88), construction/development lenders that have been hurt by rising interest rates as the market seems to feel their dividends are under pressure. MRT has also had a small rash of problem loans.

We recommend averaging-down on Lomas Financial Corp. (LFC: NYSE --\$8.13) and Unicorp American Corp. (UAC: ASE --\$5.25), two financially strapped financial services Cos. We are very disappointed in results of both.

LFC recently announced its credit card operations are up for sale for nearly \$700 mil. after previously deciding to pull-out of the mortgage origination business. LFC recently cut its yearly dividend 49% to \$0.72 per share after a loss of \$12.3 mil. or S0.09 per share in the Mar. quarter.

UAC took a \$20 mil write-down on investments (primarily in American Medical Buildings, Inc.) in 1988.

Also lowered on weak prices were MGI Property Investors, HMG/ Courtland Properties (HMG:ASE -and Hotel Investors Cos. \$10.63) (HOT:NYSE -- \$9.50). HOT recently hired investment bankers to bolster value. which promptly sent shares higher.

News & Comments on Selector stocks: HRE Properties (HRE: NYSE --\$22.88) has rejected Kimco's Latest acquisition offer of \$27 per share or an indicated \$148.1 mil. HRE, under the advisment of Goldman Sachs & Co., had seen Kimco's offer as having too many conditions attached to it. Kimco controls 8.6% of HRE's outstanding shares.

Health Care Property Investors (HCP: NYSE -- \$27) joins the elite group of REITs having filed a new style shelf registration, one that allows a Co. to raise capital in a series of offers for up to a set limit, as conditions are deemed favable. HCP entered into shelf registration for \$75 mil. of such bonds. It also beefed up equity capital thru the sale of 1 mil. shares of stock at \$25.38 per share.

Forest City Enterprises (FCE.A: ASE --\$46.25) shares have bulged on news that FCE was selected by NYC in the development team chosen for a \$2 bil.. 10,000 DU, Queens beachfront condominium apartment project. The FCE group had bid \$90 mil. for the development rights to the "Arverne," low rise, urban renewal project slated for 308 acres of city-owned land. The project will be developed by Oceanview Assoc., a joint venture between FCE and Park Tower Estates, Inc, and the Ratner Group.

APPRAISED ASSET	VALUE	СОМРАЕ	RISONS
COMPANY	DATE	APPRAISED VALUE/ SHARE	% PRICE TO APP. VALUE

QUALIFIED REITS ANGELL REAL EST# 3/89 \$16.04 -32.2% \$35.50 -16.9% **BRE PROPERTIES #** 7/88 **BURNHAM PAC PROP#12/88** \$18.50b 0.7% \$ 8.63 -36.3% CEDAR INC FUND I# 12/88 **COPLEY PROPS #** 12/88 \$23.37 -33.1% **DUKE RLTY INVST #** 12/88 \$ 8.44 -36.3% FEDERAL REALTY# 12/88 \$21.50b 9.3% FIRST UNION RE# 12/88 \$26.25b -25.2% GRUB&ELLS REIT 12/88 \$ 9.36 -26.5% HRE PROPERTIES # \$27.50b -16.8% 10/88 INTL INCOME PR# 12/88 \$19.17 -23.7% IRT PROPERTY CO# 12/88 \$20.00b -14.4% MSA REALTY CORP # 12/88 \$13.05 -42.5% NEW PLAN RLY TR# 7/88 \$16.27 -2.4% PENN REIT# 8/88 \$26.00b -17.3% PRU RL CAPITAL # 12/88 \$ 2.43 -48.6% SANTA ANITA 12/88 \$27.82 7.4% SIERA CAP RLY IV# 12/87 \$ 7.88 -38.1% SIERRA RE EO83# 12/87 \$10.11 -33.2% SIERRA RE EO84# 12/87 \$ 8.40 -18.2% TRAML CROW REI# 12/88 \$11.46 -45.5% USP RL EST INV# 12/88 \$ 9.44 -25.8% UTD DOMENN RLY# 12/88 \$20.50b - 13.4% WASH RE (WRIT)# 12/88 \$17.00b 17.6% WEINGARTEN RLY# 12/88 \$23.00b 22.3% WESTERN INV RE# 12/88 \$19.00b -1.3% **AVERAGE** -18.9% **OPERATING COMPANIES** BAY FINCL CORP 5/88 \$26.02 -61. % EQK GRN ACRES LP# 12/88 \$13.93 -12.1% FORUM RET PFD UN# 12/88 \$11.08 -51.5% MAJOR REALTY \$22.00 -42.6% 9/87 MONY RL EST INV 5/88 \$10.34a -19.0% NEWHALL LAND 12/88 \$48.48 21.7% PERINI INV PR# 3/89 \$26.09 -37.7% **ROUSE CO#** -7.8%

SOUTHWEST RLTY# 2/89 \$ 3.70 -52.7% AVERAGE Appraised market values of net assets (i.e., properties held) are reported publicly by companies. Values are estimated by management and concurred in by independent appraisers except for: New Plan Realty, management estimate only. Share values are fully diluted. a-Entity has not revalued mortgages. b-Estimated by RSR; not confirmed by Trust.

12/88

\$30.65

LEISURE TECHNOLOGY CORP. (LVX:NYSE) RANK C

LVX, national adult community builder operating in Calif., N.J. and N.Y., is now entering non-age restricted single family housing. In Feb. LVX's LeisureCare entered a joint venture with a large Japanese steel company to build up to 44 congregate care centers over the next 10 years. With the number of projects expected to double in FY 1990, LVX hopes to double sales to \$300 mil. in 3 years.

Gut Issue: Can LVX shoulder hefty leverage while seeking to grow sales in diversified markets? LVX's just announced March 1989 year results disappointed: LVX netted \$1.5 mil. on \$126.8 mil. sales but lost \$0.11/sh. after preferred dividends. LVX disappointed in 1989 because of soggy sales in Long Island, N.Y. and in N.J., both suffering from a soft resale market which inhibits retirement home sales. Total closings fell 25% to about 660 DU in 1989, and there were no land sales to help EPS.

California is the hope for a strong rebound in FY 1990, as backlog has soared to about 70% of LVX backlog of \$109.3 mil. at Apr. 30, up 169%. This means that LVX models in Oceanside and Escondido, south of Los Angeles, are well received in the \$250-\$275,000 price range. North of Los Angeles near Valencia, LVX is selling models well at the \$450-\$500,000 price range.

We expect EPS to rebound to the \$0.50 level for 1990, because LVX will be delivering homes in 18 communities, vs. 8 in 1989. Also, LVX' Calif. tracts are higher priced and generate higher margins. LVX leveraged itself by selling \$40 mil. of 15.75% notes in Oct. 1987; projects started with that money are now coming on stream and should aid 1990 EPS. And with LVX' hefty 4.0 debt leverage, higher volume could exceed this target substantially.

<u>Diversification</u>: Long established as builder of large-scale adult communities in N.J. and Calif., LVX is seeking faster asset turnover by focusing on smaller tracts and non-age restricted homes, which it targets at 25% of future sales. Also, LVX plans opening tracts in Phoenix and Fla. to go with established locations. LVX controls land for approx. 12,200 units, incl. 2,200 in development; 5,600 optioned; 4,400 owned in predevelopment. LVX also owns 4,100 acres in N.J.'s restricted Pinelands.

LVX's LeisureCare unit has formed a joint venture with Nisshin Steel of Japan to build up to 44 full-service retirement communities over the next 10 years. LVX' first facility, a 307-DU congregate care facility in Lakewood, NJ., is renting and was a drag on 1989 EPS. Locations in Illinois will be first under the venture.

Advice: Despite LVX' erratic recent EPS performance, shares are long-term buys/holds based on stronger finances, broader product offerings, and strong land position. (KDC) 5/26/89

	VX: NYSE rice: \$5.50	Rank C Div. None	March yrs. Yld. 0.0%	Div. None P/E Ratio:	5.41 mil. shs. NM
Year	Op.EPS	S Div.	High	Low	Pr.X EPS
1986	\$0.31	\$0.00	8.13	4.75	26.2-14.9
1987	0.87a	0.00	9.13	4.38	10.5- 5.0
1988	1.00	0.00	9.38	3.00	9.3- 3.0
1989	d0.11	0.00	5.50	3.00	d-d
1990	E 0.50	0.00	5.88	4.75z	
1 44			divs. z-To d\$0.66 deb		'87. EPS diluted.

Finances: Debt: \$204 mil.; Equity: \$52.04 mil. incl. \$28.95 mil. pld.; Net common equity: \$5.20/sh. Debt/equity: ratio: 3.96-1. Management owns 27.1% of shares.

Address: 12233 W.Olympic Blvd., Los Angeles, Cal. 90064. (213) 862-1000.

PHM CORP. (PHM: NYSE) RANK C

Through its Pulte Homes subsidiary, Bloomfield, Mich-based PHM is one of the nation's largest homebuilders. PHM has been battered during the past three years by sagging Southwest operations and \$38 mil. (\$1.45/sh.) in mortgage banking and financing losses since 1986. Now it seems poised to mount a strong profit rebound, based partly on earnings from five troubled thrifts acquired last year. Management has boosted holdings recently, which may signal it is time to follow the insiders. We keep shares at C Rank.

Gut Issue: Will the sizzling March quarter EPS pace continue? PHM's EPS soared 720% to \$0.41/sh. in the March quarter, vs. \$0.05. Pretax income at Pulte Homes rose 79% to \$4.5 mil. while PHM's expanding financial services generated \$6.0 mil. pretax, vs. a small loss in 1988. Tax benefits of \$0.04 stemming from PHM's Sept. 1988 acquisition of five brain-dead Texas thrifts for \$45 mil. from Federal regulators aided final net.

Homebuilding has been soft, especially in PHM's eastern areas of N.Car., Washington and Fla. Last year PHM sharply reduced Texas, Arizona and Colorado operations. March qtr.

closings rose 16% to 1,419 DU but net new orders fell 29.6% to 1,633 units, leaving backlog off 20% at 1,908 DU. PHM delivered 6,887 homes in 1988, down 8.6%. About 67% were in Eastern locations and 72% were single-family detached, the rest attached and apartments.

Advice: Don't chase at today's price but we'd be a buyer on dips to 13-15 range, not impossible for this volatile stock. Chrm. Grosfeld bought 1.7 mil. shs. this past year to boost holdings to 19.6%. Total management holdings are 40.3%. (KDC) 5/26/89

Yr.	EPS	Div.	High	Low	P/E Ratio
1985	\$0.90	\$0.12	21.75	10.38	24.2-11.5
1986	0.79	0.12	22.75	10.75	28.8-13.6
1987	1.40	0.12	17.00	7.00	12.1- 5.0
1988	1.20a	0.12	11.50	6.13	9.6- 5.1
1989E	NE	0.12	18.88	10.00z	

Finances: Debt: \$408 mil. excl. thrift & finance subs; Equity: \$254.6 mil. (\$10.28/sh.). Debt/equity ratio: 1.6-1 Address: 33 Bloomfield Hills Pwy., Bloomfield Hills, Mich. 48013. (313) 647-2750.

ORIOLE HOMES CORP. (OHC.A & B:ASE) RANK B

A smaller but growing homebuilder in Florida's Gold (East) Coast, OHC is moving into higher priced single family homes from its traditional condominium retirement housing niche. Land holdings and product offerings are expanding from the current 15 locations. EPS reached a record \$2.61/sh. in 1988 and 1989 is seen as flat to slightly down. We are raising shares to B Rank.

Gut issue: Will OHC's move into higher priced homes keep margins and EPS on track in 1989? OHC home deliveries fell 18% to 1,092 units in 1988 in OHC's Broward and Palm Beach County markets north of Miami. But average selling price rose 23% to \$96,000 and total home and apartment sales thus rose 1.3% to \$104.9 mil. Gross operating margins widened to 21% from 17.6% in 1987.

March qtr. deliveries continued this trend as 215 homes were delivered, down 18%, while average selling price rose 4.7% to \$96,500. Backlog fell 24% to 473 units but average selling price rose 3.6% to \$108,000. While OHC hasn't abandoned its traditional retiree market among Northeastern residents moving to Fla., the retiree market fell sharply after the Oct. 1987 stock market crash. Surging stock prices are a good omen for OHC.

Land holdings and land/property sales. OHC's land position catches our eye. It holds \$79.7 mil. development land (58% of assets) plus \$7.5 mil. investment land. We estimate this gives OHC land for about 5,000-6,000 units. OHC's investment properties are another hidden asset and generated \$0.70/sh. EPS in 1988.

Advice: Gold Coast land position is becoming more valuable as Fla. tightens land regulation. In competitive markets, OHC's land holdings enhance share value at below book value (KDC) 5/26/89

OHC.A & B: ASE Rank B Dec. yrs. 3.84 mil. sh. Price: A-\$11.13; B-\$11.25 Div.: A-\$0.55; B-\$0.60 Ylds.: 4.9/5.3%

Yr.	Oper.EPS	Div.(B)	High(B)	Low(B)	P/E Range
1986	\$0.67	\$0.20	\$11.88	\$8.25	17.7-12.3
1987	1.89	0.40	12.25	6.63	6.5- 3.5
1988	2.61	0.925	11.75	7.75	4.5- 3.0
1989E	2.25-2.50	0.60	11.25	9.88	
z-To	date.				

<u>Finances</u>: Debt: \$63,3 mil.; Equity: \$53.8 mil. or \$13.57/sh. Debt/equity ratio: 1.2-1. Class A shs. have 1 vote/sh.; Cl. B: 1/10 vote/sh. Management controls about 55%. <u>Address</u>: 1151 N.W. 24th St., Pompano Beach, FL 33064. (305) 972-7660.

TOLL BROTHERS, INC. (TOL:NYSE) RANK C

TOL builds and sells single-family homes, townhouses and low-rise condos in middle and upper income residential communities in Penn., N.J. and Mass. TOL builds on land it develops, but delays in zoning approvals can cause quarterly EPS variations. Operating in these markets is a mixed blessing, since several years of double-digit growth turned soggy in 1989. Two mortgage finance subsidiaries provide financing for about 56% of TOL buyers; mortgages are sold thru several builder-bond entities. TOL maintains C Rank.

Gut Issue: Has TOL battened the hatches to weather a continued northeasterly market slowdown? TOL earned \$24.1 mil. or \$0.80/sh. in its Oct. 1988 fiscal year, up a strong 40%. However, the effects of rising rates came to bear on Jan. quarter EPS which fell 41% to \$0.10/share, vs. \$0.17/share. TOL expects EPS to be off about 40% from last year for the next two quarters, so we see only about \$0.50/sh. EPS for FY 1989.

Softness in N.J. used-home home sales are the primary reason for the decline, because they inhibit move-up buyers.

TOL delivered 778 homes in FY 1988, down 15%. Backlog at 1988 year-end was 27% lower at 338 DU. Gross operating profit margins of 35.0% in 1988 were the highest in the industry but down from 39.6% in 1987. Net after-tax margins of 12% are also an industry leader. A good portion of profit derives from TOL's skills in land development. Deliveries in the Jan. quarter were off almost 8% at 147 DU. Average sale price increased 1% to \$253,960 and dollar value of Jan. deliveries was down about

7% to \$37.3 mil. New contracts were down 2% to 124 DU and Jan. 31 backlog stood at 315 DU, a 26% drop from 1988.

With a long, tortuous approval process in the bulk of its markets, TOL is in good stead by controlling land for future communities via options on over 5,700 acres planned for 5,400 homes in addition to 3,700 homes it currently has under development. TOL takes title to land when development approvals are in hand, thereby minimizing land investment.

TOL operates in Philadelphia suburban residential markets (both Pa. and N.J.); N.J. markets serving New York City; Wilmington, Del.; Washington, D.C.; and Mass. TOL currently offers homes in 27 communities in 5 states and expects to open 14 communities in FY 1989.

Advice: Hold shares. TOL's markets have slowed in reaction to rising interest rates. If rates come down by year-end as we expect, TOL's markets should rebound. (MJH) 5/26/89

TOL: NYSE RANK C Oct. yrs. 30.0 mil. units. Price: \$5.63 Div. None Yield 0.0% Price/EPS: 6

Year	Op.EPS	Div.	High	Low	Price/EPS
1986	\$0.42a	\$0.00	17.75	9.00	42.3-21.4
1987	0.57	0.00	16.50	4.38	28 9- 7.7
1988	0.80	0.00	8.00	3.88	10.0- 4.9
1989E	0.50	0.00	5.88	3.88z	

a-Pro forma results reflecting reorganization. z-To date.

Finances: Long-term debt \$69.6 mil. Equity: \$75.5 mil. equals \$2.51/share. Debt/equity ratio: 0.92 to 1. Address: 3103 Philmont Avenue, Hunfingdon Valley, PA 19006. (215) 938-8000.

-	age o													
RANK	NAME (REVIEW DATE)	EXCH/ STHBOL GROUP	SHARES (000)	BOOK VALUE	ANN -EARN DIV MON	INGS 12 MO	LAST PRICE	Z CHANGE APR 26	FROM- JAN 1		Z ANN YIELD	% PR TO BK	RETURN ON BKZ	
B * C * F B C * *	AMER HEALTH PROP® (12/09/88 AMER SW MTG INVMT (01/27/89 AMERICAN REALTI -ANGELES FINC IRST ANGELE REAL EST® (12/09/88 ASSET INVESTORS (09/09/88 B-B RL EST INV ® (12/23/88 BODDIE-MOEL PROP® (05/22/87) AS-ASR 4) NY-ARB 4 AS-ANF 4) NY-ACR 2) NY-AIC 4) AS-BBR 1	11108 14326 21728 1051 3622 13892 6412 2850	18.67 9.81 6.58 18.00 13.30\$ 14.95 6.52 11.40	2.20 MAR 0.36 S DEC 0.72 SEP 2.40 SEP 1.52 MAR 1.68 MAR 0.17 D DEC 1.36 MAR	2.22 1.60 D 1.86 1.80 1.70 D 2.20 U 0.18 D 1.35	20.38X 3.88X 4.38 15.50X 10.88 8.50 3.38 13.25	5.3 4.0 2.9 3.0 1.1 17.2 8.0 1.9	14.0 -53.0 -2.8 6.0 33.8 -24.4 -3.6 0.0	9.2 2.4 2.4 8.6 6.4 3.9 18.8 9.8	10.8 9.3 16.5 15.5 14.0 19.8 5.0	9.1 -60.5 -33.5 -13.9 -18.2 -43.1 -48.2 16.2	11.9 16.3 28.3 10.0 12.8 14.7 2.8 11.8	226.3 55.5 95.1 16.3 39.4 118.1 21.6 37.8
Z	BRADLEY RL EST # (07/08/88 BRE PROPERTIES # (07/08/88 BRT REALTY (02/10/89 BURNHAM PAC PROP# (04/21/89 -CALIF JOCKET CLUB (08/12/88 CALIFORNIA REI -CEDAR INC FUND I# CENYILL INVSTR (02/10/89) NT-BRE 1) NY-BRT 4) AS-BPP 1) AS-CJ 1) NY-CT 1 OC-CKDR 1	3360 7876 7334 5860 5773 4986 1440 6883	5.10 19.56\$ 14.50 14.58\$ 4.26 6.91 8.54\$ 12.75	0.68 DEC 2.40 JAN 2.48 S MAR 1.36 MAR 0.95 D DEC 0.40 MAR 0.50 D MAR 1.60 D MAR	0.54 2.37 2.49 D 1.35 0.77 -0.03 U 0.41 D 1.73 D	13.75 29.50 16.50 18.63 17.88 4.50 5.50x 13.88	-1.8 -2.1 3.1 0.0 -0.7 12.5 2.3 12.1	1.9 -4.1 -12.0 -0.7 13.5 -21.7 -18.5 -11.2	25.5 12.4 6.6 13.8 23.2 0.0 13.4 8.0	4.9 8.1 15.0 7.3 5.3 8.9 9.1 11.5	169.6 50.8 13.8 27.7 319.6 -34.9 -35.6 8.8	10.6 12.1 17.2 9.3 18.1 -0.4 4.8 13.6	46.2 232.3 121.0 109.1 103.2 22.4 7.9 95.5
B C * B C A * 1	CHICAGO DOCKACANL (03/10/85 CLEVETRUST RLTT (08/12/88 COLUMBIA RE INVST (09/09/88 COUNTRYHIDE MTG (09/09/88 COUNTRYHIDE MTG (03/10/85 FORE) INS MTG II DEL-VAL FINCL) OC-CTRIS 1) AS-CIV 4) AS-COP 3	5784 1971 5609 4008 13645 17303 8536 3910	6.34 18.01 9.30 17.07\$ 8.11 6.24 15.30	0.24 JAN 0.00 DEC 0.88 S DEC 1.68 DEC 0.80 MAR 0.60 S MAR 2.13 MAR 1.80 DEC		26.25X 5.50 7.25 15.63 5.50X 20.75X 11.00X 16.88X	-1.5 2.3 0.0 -4.6 14.0 15.3 -3.0 2.4	6.1 18.9 9.4 -10.1 2.3 35.0 -20.7 1.5	0.0 19.6 7.9 9.0 6.1 37.7 7.5 9.4	0.9 0.0 12.1 10.8 14.5 2.9 19.4 10.7	314.0 -69.5 -22.0 -8.5 -32.2 232.5 -28.1 57.4	-2.5 1.6 9.9 10.1 11.1 8.8 9.5 16.8	151.8 10.8 40.7 62.6 75.0 359.0 93.9 66.0
* B B B * A *	DIAL REIT INC # DUKE RLIT INVST # (10/28/88 EASTGROUP PROPS (12/09/88 EASTOVER CORP EMERALD HTG INVST (09/23/88 FEDERAL REALTY# FIRST CONTNL REIT FIRST UNION RE# (04/21/89	OC-EASTS 3 NY-EIC 4 NY-FRT 1 OC-FCRES 4	8594 2538 1150 8750 13896 4103	17.43 7.23\$ 19.24 13.82 9.21 10.18\$ 3.06 8.84\$	1.64 MAR 0.68 S DEC 2.60 MAR 1.60 MAR 0.00 DEC 1.40 MAR 0.00 NOV 1.50 MAR		5.38X 22.50 13.00 3.38	7.4 8.2 -0.6 -1.9 12.5 1.6 -14.3 2.6	2.8 -4.4 4.7 -13.3 -57.1 11.2 20.0 7.5	10.6 8.5 4.2 4.9 2.4 15.0 0.0	9.0 12.7 11.6 12.3 0.0 6.0 0.0 7.6	4.7 -25.7 16.9 -5.9 -63.4 130.8 -75.5 122.0	9.9 8.7 28.2 19.3 15.5 15.4 -50.7 16.6	69.8 46.2 57.1 15.0 29.5 326.6 3.1 346.9
8 B C C	HEALTH CARE PRP# (12/09/88) HEALTH CARE REIT (12/09/88)	3) AS-HCN 4 3) AS-HVT 2 3) NY-HRP 2 3) AS-HMG 1	11661	9.34 8.94\$ 22.01 12.01 20.14 8.78 19.92 2.33	1.00 DEC 0.64 MAR 2.81 MAR 1.60 MAR 2.68 DEC 1.12 DEC 0.60 DEC 0.00 DEC	1.11 0.55 2.96 1.70 2.66 1.13 9.00 U -2.52 D		8.8 10.4 5.9 7.5 3.2 3.0 -2.3 8.1	12.1 7.8 4.3 20.0 -7.9 0.0 -15.0 27.4	8.3 12.5 9.1 8.4 6.1 7.5 1.2 0.0	10.8 9.3 10.4 11.2 16.6 13.2 5.6 0.0	-1.0 -23.1 22.7 18.7 -19.9 -3.2 -46.7 1048.1	11.9 6.2 13.4 14.2 13.2 12.9 45.2 -108.2	13.7 17.2 220.5 85.2 188.0 85.0 12.9 105.8
A B * A * A	P-HOTEL INVESTORS# (12/23/8: HRE PROPERTIES # (04/21/8: ICM PROP INVSTR # (12/23/8: F-INCOME OPP "LIT # (12/24/8: INTL INCOME PR# (04/28/8: INTG MTG SECS IRT PROPERTY CO# (04/21/8: F-JOHNSTWIN/CONS RL# (09/09/8:	0) NY-HRE 1 3) NY-ICM 3 7) AS-IOT 3 9) AS-IIP 1 OC-ING 4 9) NY-IRT 1	5989 5476 3692 15642 682 9712	15.86 24.89\$ 14.06 16.52 9.23\$ 30.69 11.34\$ 14.89	1.00 DEC 1.80 JAN 1.36 DEC 0.60 SEP 1.08 S DEC 1.50 DEC 1.45 U MAR 0.70 SEP	0.82 1.79 1.18 0.40 0.86 -1.40 1.54 D	9.50 22.88 9.25 8.25 14.63X 9.50 17.13X 7.25	5.6	2.7 6.4 -2.6 4.8 10.8 11.8 -7.4 38.1	11.6 12.8 7.8 20.6 17.0 0.0 11.1	10.5 7.9 14.7 7.3 7.4 15.8 8.5 9.7	-40.1 -8.1 -34.2 -50.1 58.5 -69.0 51.0	5.2 7.2 8.4 2.4 9.3 -4.6 13.6 2.6	115.2 137.0 50.7 30.5 228.8 6.5 166.3 89.0
* C * *	KOGER EQUITY INC# (03/10/8 L6N HOUSING (05/13/8: LANDSING PACIFIC# LINCOLN NC RL FND F-LINPRO SPCFD PROP (10/09/8: LOHAS & NET MTG (02/10/8	9) AS-KE 1 8) NY-LHC 5 AS-LPF 1 AS-LRF 3 7) AS-LPO 1 9) NY-LMC 4	10000 2200 6157 1998 1856 11704 8700	18.80 19.46 19.23 13.32 9.05 22.89 20.28	1.80 S DEC 1.56 MAR 0.80 S DEC 1.40 MAR 0.00 MAR 2.40 MAR 2.00 MAR	1.83 -1.11 0.62 1.45 D 0.05 D 2.40 2.29 1.31		-2.5 4.9 4.4 -6.5 -11.1 -0.8 11.3 -1.4	3.3 -7.7 -15.5 0.0 -23.8 -11.8 -3.0 13.1	10.6 0.0 12.1 6.2 40.0 6.6 7.0 6.6	9.3 11.6 10.7 15.6 0.0 15.1 12.5 13.9	3.1 -30.6 -61.0 -32.4 -77.9 -30.6 -21.1 -26.2	3.2 10.9 0.6 10.5 11.3	18.0 3.7 185.8 139.2
B C B B B		8) NY-MT 2 9) OC-MPMTS 5 8) OC-MERY 3 8) NY-MGI 1 9) OC-MNRTS 3 9) AS-SSS 3 9) NY-MRT 3	15721 8645 9779 9425 1573 8614	15.85 9.11 6.72 17.71 4.41 7.83\$ 17.08	2.06 MAR 0.92 DEC 0.00 D MAR 1.60 FEB 0.70 SEP 0.60 DEC 2.00 MAR 0.80 S MAR	2.01 0.79 D 0.91	17.25 7.38 5.25 14.63 5.50 7.50 16.88 7.75	7.8 1.7 0.0 0.9	1.5 -1.7 -30.0 -17.0 -8.3 -4.8 -0.7 6.9		0.0 10.9 12.7 8.0 11.9	8.8 -19.0 -21.9 -17.4 24.7 -4.2 -1.2	8.7 13.5 9.4 11.9 7.9	63.8 51.3 137.8 8.7 64.6 181.4
C	NATIONNIDE HLTH # (12/09/8 NEW PLAN RLY TR# (04/21/8 F-NOONEY RLTY TR# ONE LIBERTY PR# (08/12/8 PENN REIT# (04/28/8 PITTS & WVA RR	8) NY-NHP 2 9) NY-NPR 1 OC-NRTI 1	8195 34190 867 2203 8199 1510 479	20.22 8.53\$ 16.64 13.52 10.08\$ 6.06 4.28	1.00 D MAR 1.00 JAN 0.32 DEC 1.60 MAR 1.68 U FEB 0.56 U DEC 1.66 U DEC	2.29 D 0.87 D 0.14 0.34 D 1.68	10.63X 15.88 7.50 13.25 21.50 5.75 12.88 12.50		-9.6 0.0 -14.3 -7.0 -5.5 -8.0 -7.2 -10.7	4.6 18.2 53.6 39.0 12.8 10.5 5.9 5.8	9.4 6.3 4.3 12.1 7.8 9.7 12.9	-47.5 86.1 -54.9 -2.0 113.3 -5.1 200.8 192.1	11.3 10.2 0.8 2.5 16.7 9.1 50.7	87.1 542.8 6.5 29.2 176.3 8.7 6.2
A B	PROPERTY TR AMER# (02/24/8 F-PRU RL CAPITAL # (07/08/8 F-PRU RL INCOME # (07/08/8 RAC MTG INVESTMT (09/23/8 REALIT REFUND (06/12/8 REALIT SOUTH	9) OC-PTRAS 1 8) NY-PRT 1 8) NY-PRTPR 1 8) NY-RMR 4	5061 11135 11135 14450 1021 2098 7325	10.50 1.41\$ 8.00 8.97 18.28 11.28	0.84 HAR 0.00 0.68 S DEC 0.72 MAR 1.72 S APR 0.68 DEC 1.38 DEC 1.38 DEC	0.91 U 0.00 0.68 0.76 D	10.133 1.25 6.253 5.003 14.383 6.753 16.38	2.1 0.0 2.7 3.8 3.9 2.5 1.6	3.8 0.0 0.0 -38.5 0.9 -35.7 3.1 -52.0	11.1 0.0 9.2 6.6 8.4 11.4	8.3 0.0 10.9 14.4 12.0 10.1 8.4	-3.6 -11.3 -21.9 -44.3 -21.4 -40.2 33.5 -81.3	8.7 0.0 8.5 8.5 9.4 5.2	51.2 13.9 69.6 72.3 14.7 14.2 119.9
B * A A *	F-RESORT INCOME INV (02/10/8 ROCK CTR PROPS # (12/23/8 RPS REALTY TRUST RYMAC MTG INVSTMT (09/23/8 P-SANTA ANITA (04/28/8 F-SIERA CAP RLY VI# (06/26/8	9) AS-RII 5 8) NY-RCP 5 NY-RPS 5 8) AS-RM 4 9) NY-SAR 1 AS-SZD 1	4156 37510 28576 5420 10896 7506 3548	11.05 16.85 6.70 9.03 10.55\$ 7.91\$ 8.13	1.50 MAR 1.84 DEC 0.76 JUN 1.60 DEC 2.08 MAR 0.30 SEP 0.23 SEP 0.25 SEP	1.44 1.97 0.68 1.08	10.63 19.13 6.00 8.50 29.88 4.88 5.755 6.75	-2.3 1.3 4.3 6.3 -4.0 -11.4	-12.4 -2.5 -7.7 0.0 -8.1 -13.3 -22.0 8.0	9.7 8.8 7.9 21.2 12.2 33.8	9.6 12.7 18.8 7.0 6.2 4.0	-3.8 13.5 -10.4 -5.9 183.2 -38.4 -29.3 -12.0	11.7 10.1 12.0 13.4 5.1	717.4 171.5 46.1 325.5 36.6 20.4

B. S.	THE RESERVE OF THE PARTY OF THE				Antonia i												
RAI	NK NAME (REVIEW DA	TE)	SYMBOL	CROUP	(000)	BOOK	DIV	-EAI	RNINGS 12 MO	PRICE	Z CHANC APR 26	JAN 1	P/E RATIO	I ANN	7 PR TO BK	RETURN ON BK%	MKT VAL MIL \$
*	F-SIERRA RE EQ844		OC-SET	1	4887	7.57\$	0.10		1.07	6.88	0.0	25.0	6.4	1.5	-9.2	14.1	33.6
C	SIZELER PROP INVO			1	3716 10943	18.92		S DEC	1.49 1.02 D	15.25X		3.4	10.2	10.2	-19.4	7.9	56.7
В	STRATEGIC MTG	(05/13/88)	NY-STM	4	5465	18.46	1.28		1.70	12.13	0.0	-2.0	12.6	10.6	-12.9 -34.3	9.2	140.9
* C		(09/23/88)		4	8100	9.13	1.20		0.97	7.38	5.4	-7.8	7.6	16.3	-19.2	10.6	59.7
A	F-TRAML CROW REI!	(12/09/88)		1 2	9075	10.96\$	1.26		1.26 D	6.25X		-13.8	5.0	20.2	-43.0	11.5	56.7
В		(06/12/87)		1	3880	8.17\$	1.00		1.71	7.00	2.9	10.5	8.5	11.0	-5.8 -14.3	20.9	92.5
A	UTD DOMINN RLY	(04/21/89)	OC-UDRT	. 1	8285	12.63\$	1.20	DEC	1.21	17 75							
*	F-VMS HOTEL INVSTMT	(04,21,0),	AS-VHT	5	9863	8.54	0.90	100000000000000000000000000000000000000	0.70 D	17.75	-1.4	-2.1 -9.6	14.7	6.8	40.5	9.6	147 . 1 57 . 9
	VMS S/T INCOME VMS STRATGIC LAND	(05/22/07)	AS-VST	4	6918	9.08	1.16		1.11 D		3.3	0.0	7.0	15.0	-14.6	12.2	53.6
A		(04/21/89)		1 5	11994	8.59 7.24\$	1.20	MAR S MAR	0.97 D		-1.5	10.2	8.4	14.8	-5.4	11.3	97.5
*	WEDGESTONE FINCL	(02/10/89)	NY-WDG	4	5795	6.15	0.00		-2.24 D		5.6	-4.8	17.9	5.0	176.2	15.5	308.7
AC		(04/21/88) (05/13/88)		1 3	13984 6724	13.70\$		S DEC	2.53	28.13	4.7	9.8	11.1	6.3	105.3	18.5	393.3
				-	0724	13.01	1.50	MAR	-1.52	18.25X	2.1	6.6	0.0	8.2	15.4	-9.6	122.7
A	WESTERN INV REF	(04/21/89)	AS-WIR	1	11969	13.30\$		U DEC	1.39	18.75X	3.9	5.6	13.5	7.1	41.0	10.5	224.4
						COMPANI	ES AND	BUSINES	S TRUSTS								
* 1.	ABRAMS INDS INC		OC-ABRI		2234	7.54	0.24		0.57	6.00	0.0	9.1	10.5	4.0	-20.4	7.6	13.4
		(01/13/89)	OC-AIMA	Z 9 8	10000	19.38	1.50		2.18 D 1.78 D	16.00	-3.0 2.6	-3.3	7.3	9.4	-17.4	11.2	160.0
*	AMERICANA HOTEL	(04/08/88)	NY-AHR	L	4920	17.79	0.00	DEC	1.28	14.00	1.8	6.7	8.2	13.7	-15.3	7.2	68.9
C	AMREP CORP	(03/10/89)	NY-AXR AS-ANG	7	6609	10.18	0.00		0.19	8.25	4.8	6.5	43.4	0.0	-19.0	1.9	54.5
C		(06/10/88)		11	3282 3851	5.46	0.00	MAR	-0.39 U -9.93 D		-8.0	-12.9	0.0	0.0	9.9	-7.1 -367.8	19.7
CL	P-BURGER KING INV #	(01/13/89)	NY-BKP	8	4635	17.77		S MAR	1.81 8		5.3	12.3	8.2	12.1	-16.3	10.2	68.9
CL	P-CAL FED INC PTNR# ((01/13/89)	NY-CFI	8	13020	7.71	1.00	DEC	0.27 D	7.38	3.5	11.3	27.3	12.6	-4.2		04.0
C	CALPROP CORP		AS-CPP	7	4183	9.12	0.00	MAR	1.07 D	8.13	3.3	6.6	7.6	13.6	-4.3	3.5	96.0
C *		(06/10/88) (07/24/87)		7	23640 26200	2.82	0.00	FEB	0.45	2.50	0.0	-16.7	5.6	0.0	-11.3	16.0	59.1
A	CENTEX CORP ((05/17/89)		6	14456	5.58	0.00	DEC S MAR	0.12 2.64 U	2.38	-17.4 5.4	-29.6 17.1	19.8	0.0	-57.4 32.8	10.2	495.1
C	CHAMPION ENTRPRS		AS-CHB	12	7215	6.30	0.00	FEB	-1.00 D	4.00	6.7	6.7	0.0	0.0	-36.5	-15.9	28.9
CB	CHRISTIANA COS CLAYTON HOMES		NY-CST NY-CMH	7	5192 16151	5.18	0.00	DEC	-0.32	9.38	-3.8	50.0	0.0	0.0	81.0	-6.2	48.7
					.0151	3.04	0.00	DAK	0.94	8.63	0.0	1.5	9.2	0.0	71.1	18.7	139.3
* [P-CMNWLTH MTG AM-A COMMONWLTH MTG CO		NY-CMA OC-CCMC	9	35 000 5 865	0.19	0.00	MAR	-1.14 U		-21.4	-65.6	0.0	0.0	262.1	-600.0	24.1
*	CONGRESS ST PROPS		OC-CSTP		1090	4.23	0.00	JAN FEB	0.49	7.88	21.2	173.9	16.1	0.0	86.2	11.6	46.2
*	F-CONSOL CAP INCOME (11362	11.15	0.00	SEP	-1.61	4.50	2.9	0.0	0.0	0.0	-59.6	-14.4	51.1
17.	CONSOL CAP RLTY!		OC-CCPL:		5 96 6 1 1 4 8 6	3.52 9.07	0.00	NOV	-1.19 D		0.0	-55.6	0.0	0.0	-85.8	-33.8	3.0
C	CONTL HMS HOLDING ((05/22/87)	OC-CONH		3515	7.17	0.00	FEB	-1.03	3.50	0.0	-17.6 13.3	7.2	0.0	-61.4 -40.7	-11.4 8.2	14.9
В	COUNTRYWIDE CRDIT ((02/24/89)	NY-CCR	9	16732	6.46	0.24	FEB	0.78	6.88	3.8	7.8	8.8	3.5	6.4	12.1	115.0
D	COVINGTON DEVLPHT		OC-COVT	7	13902	0.52	0.00	DEC	0.19	0.97	7.0	93.8	5.1	0.0	86.3	36.5	10.5
* LF	P-CRI INS MTG INV DELTONA CORP		NY-CRM	9	9100	11.81	1.20 8	MAR	3.15 D	10.75X	0.9	-16.5	3.4	11.2	-9.0	26.7	13.5 97.8
7	-EMERALD HOMES LP (0		NY-DLT NY-EHP	7	5579 5225	4.60 6.17	0.00	MAR	-0.07 D	4.63 5.63	-5.1	-7.5	0.0	0.0	0.5	-1.5	25.8
B LP	-EQK GRN ACRES LP# (0	1/27/89) B	NY-EGA	8	10173	8.32\$	1.24	DEC		12.25	4.3	-33.8	3.5	14.2	-8.8 47.2	26.4	124.6
	-EQK RLTY INV I (0 -EQUITABLE RE SC (0			L 8	7589 10700	13.99	0.00	DEC	1.63 S		-3.7	22.1	8.1	0.0	-6.2	11.7	99.6
D		9/11/87) h		11	4952	2.27	0.00	DEC	0.62 D -3.41	8.75	2.9	-1.4	0.0	11.9	12.5	8.0	93.6
c	FAIRFIELD COMM (0	3/10/89) N	W-ECT	7	10930	9.57	0.00									-130.2	11.1
	FARRAGUT MTG CO		C-FARR	9	5150	0.18	0.00	MAR	0.29 U -0.61	0.38	-7.4	2.0	21.6	0.0	-34.7 108.3	3.0	68.3
A	FED NATL MTG (0	2/10/89) N		9	78662	26.52	1.28	MAR	7.15	81.88	20.8	61.3	11.5	1.6	208.7	27.0	1.9
*	FIRST CAROLINA			11	7785 709	5.94	2.25 0.50 S	MAR	1.26 1.31 D	15.38	7.9	7.0	12.2	14.6	158.8	21.2	119.7
A	FLEETWOOD ENTER	N	Y-FLE	12	22908	16.88	0.64	JAN		27.75	7.2	1.7	9.4	2.3	-6.3 64.4	17.4	635.7
B		3/10/89) A 3/10/89) A			4059 3890	28.25	0.38	JAN	3.19	46.25	7.9	15.3	14.5	0.8	63.7	11.3	187.7
								JAN	3.19	46.25	7.6	11.8	14.5	0.7	63.7	11.3	179.9
C LP	FPA CORP			8 7	6235 4011	9.39\$ 8.71	1.35 S			5.38	16.2		107.5	25.1	-42.8	0.5	33.5
C	GENERAL DEVLPMT (0	3/10/89) N	M-GDA	6	8454	18.43	0.00		-2.88 0.38 D		-18.4	20.8	0.0	0.0	-55.5 -17.3	-33.1	15.5
D A LP	GENERAL HOMES -GOULD INVSTRS LP#		T-GHO LS-GLP	6	15009	-8.91	0.00	MAR -	-11.52 D	1.00	-20.0	100.0	0.0	0.0	0.0	0.0	128.9
C		6/10/88) N		11	15987	5.09	0.00	DEC	2.77 U -0.12	5.63	2.7	25.8	0.0	0.0	195.3	13.3	66.2
* B	HAMMOND CO			9	2041	5.42	0.10 S	DEC	0.03	5.00	42.9		166.7	2.0	10.5	0.6	89.9
	HOVNANIAN ENTR (O	5/17/89) A	S-HOV	7	20840	5.14	0.00	FEB	1.38	9.88	3.9	49.1	7.2	0.0	92.1	26.8	205.8
*	INDIANA FNCL INV		C-IFII		966	12.11	0.00		0.63 U	6.50	-10.3	10.6	10.3	0.0	-46.3	5.2	6.3
C B LP	INTEGRATED RESC (0: -INTERSTATE GEN CO (0:	2/10/89) N 2/24/89) A	Y-IRE S-IGC	11		20.16		DEC	2.42	17.13	20.2	23.4	7.1	0.0	-15.1	12.0	129.1
*	INTL AMER HOMES	0	C-HOME	7	7947	3.49	0.72 S 0.00		1.05 D 0.53 U		-0.9 75.0	17.3	7.3	9.4	118.5	30.1	75.5
B	J M PETERS CO INC (0)			7	13783	6.31	0.00	FEB	2.81	9.76	6.9	13.1	3.5	0.0	54.6	44.5	17.4
A		5/17/89) N	C-JMBRS	6	1423 27298	13.52	2.75 0.30 S		2.73 D 1.92	9.75 14.25X		-14.5		28.2	-27.9	20.2	13.9
A		3/10/89) N		8	25250	9.92	2.80 S		2.79 D		1.9	67.6	7.4	2.1	62.9	21.9	38 9. 0 691.2
C LP-	-LA QUINTA HTR IN# (0:	1/13/89) W	Y-LOP	8	3975	18.23	2.00	DEC	1.26	8.50	-16.0						
C	LANDMARK LAND (1)	1/18/88) A	S-LML	10	7989	4.91			-0.75 D		2.6	-25.3	6.7	23.5	-53.4 294.6	6.9	33.8 154.8
C		5/26/89) N 5/17/89) N		7	5 408 6 6 0 8	5.20	0.00	MAR	-0.11 D	5.50	-4.3	41.9	0.0	0.0	5.8	-2.1	29.7
*	LOAN AMER FNCL-B	O	C-LAFCB		1987	23.32 7.74		FEB	0.76	21.50X 5.50	-0.9	22.0	7.8	1.1	-7.8 -28.9	11.7	142.1
B		2/10/89) N	Y-LFC	9	29970	8.35	0.72 D	MAR	0.37 D	8.13X	-21.8	-35.6	22.0	8.9	-28.9	9.8	10.9
	M/I SCHOTNSTN HMS MAJOR REALTY (11	1/18/88) O	C-MIHO C-MAJR	7	5 97 8 7320	3.03		MAR	0.75	5.13	0.0	-2.4	6.8	0.0	69.1	24.8	30.6
	STATE AND DESCRIPTION OF THE PARTY.								-0.72 U	12.03	-1.0	23.2	0.0	0.0	282.6	-21.8	92.4
:		2/26/88) NO 2/26/88) NO				18.96 23.42	1.42		3.67 U		8.7	16.9	11.5	3.4	123.5	19.4	6322.8
C		1/18/88) N		6	15889	9.52	0.68 S 0.00		2.26 -1.81 D	56.50X 3.38	1.2	24.5	25.0	1.2	141.2	9.6	4133.5
							FEET AND			Tirashi.	Here	Water St		0.0	٠	19.0	53.6

NK NAME (REVIEW	DATE)	SYMBOL	CROUP	(000)	DOCK	DIA	MON	NI NGS 12 MO	LAST PRICE	Z CHANGE APR 26	JAN 1	P/E RATIO	I ANN	7 PR TO BK	ON BKZ	MKT V
MISSION WEST P		AS-MSW	7	1499	13.34	0.36	S FEB	1.12	9.00	-1.7	-6.5	8.0	4.0	-32.5	8.4	13
MONY RL EST IN			L	10639	9.138	0.72	FEB	0.49	8.38	1.5	1.5	17.1	8.6	-8.3	5.4	89
NATIONAL ENTRP		NY-NEI	12	7138	1.73	0.00	DEC	-0.33	0.88	0.0	-22.2	0.0	0.0	-49.4	-19.1	6
LP-NATIONAL REALT			8	8906	-1.10	0.80	DEC	-2.52	8.38	-1.5	-21.2	0.0	9.6	0.0	0.0	74
P-NEWHALL LAND	(01/13/89)		10	18857	5.47\$	1.20	MAR	2.47	59.00X	1.8	4.2	23.9	2.0	978.6	45.2	1112
LP-NVR L.P.	(05/17/89)		6	25341	4.26	0.48	MAR	1.31 0	7.13	7.5	21.3	5.4	6.7	67.3	30.8	180
OAKWOOD HOMES		NY-OH	12	5202	9.55	0.08	DEC	-0.06	8.75	4.5	27.3	0.0	0.9	-8.4	-0.6	45
ORIOLE HOMES-A	(05/17/89)			1918	13.57	0.55	MAR	2.61	11.13	0.0	9.9	4.3	4.9	-18.0	19.2	21
ORIOLE HOMES-B	(05/17/89)	AS-OHC.	B 7	1909	13.57	0.60	MAR	2.61	11.13	1.1	12.7	4.3	5.4	-18.0	19.2	21
PACESETTER HOME	S	OC-PACE	7	1465	8.17	0.00	MAR	-0.67 D	3.50	-22.2	-22.2	0.0	0.0	-57.2	-8.2	5
PARKWAY COMPANY		OC-PKWY	10	1511	25.99	0.80	MAR	0.09 D	16.13	2.0	0.8	179.2	5.0	-38.0	0.3	24
PATTEN CORP		NY-PAT	7	16980	5.11	0.12	DEC	0.71	2.88	-8.0	-23.3	4.0	4.2	-43.7	13.9	48
PERINI INV PR	(03/24/89)	AS-PNV	8	3898	0.348	0.60		1.24	16.25X	0.9	-0.8	13.1	3.7	4679.4	364.7	63
PHM CORP	(05/26/89)	NY-PHM	6	2 47 68	10.28	0.12				27.9	59.6	11.3	0.7	72.7	15.3	439
P-PRIME MTR INN I	₽₽	NY-PMP	8	4000	19.17	2.04	DEC	2.35	14.75	-0.8	-7.8	6.3	13.8	-23.1	12.3	59
PROPERTY CAPITA	L (08/26/88)	AS-PCT	L	10565	14.27	0.34		1.89 D	19.00	-3.8	-8.4	10.1	1.8	33.1	13.2	200
PUNTA GORDA		AS-PGA	7	2905	-2.43	0.00	DEC	-0.99 D	1.75	7.7	-33.3	0.0	0.0	0.0	0.0	5
J-RADICE CORP	(07/24/87)	NY-RI	7	5811	1.63	0.00	9/7	-3.87	0.50	-33.3	14.2	0.0	0.0	-69.3	-237.4	
READING CO	(11/25/88)	OC-RDGC	8	4957	5.89	0.00	DEC	1.81	13.88	-0.9	18.1	7.7	0.0	135.6	30.7	68
P-RED LIONS INNS	# (01/13/89)	AS-RED	8	4546	17.49	2.05	DEC	1.63	16.13X	6.5	9.3	9.9	12.7	-7.8	9.3	73
P-RETIREMNT LIV P	TG	OC-RLIV	2 9	1264	22.73	2.16	DEC	1.97 D	15.00	-3.2	-9.1	7.6	14.4	-34.0	8.7	19
RIDGEWOOD PROPS		OC-RWP I	8	740	49.14	0.00	NOV	3.22	33.50	0.0	-5.6	10.4	0.0	-31.8	6.6	24
ROCKWOOD NATL		PS-RNC	7	9812	2.58	0.00	DEC	-0.26	1.25	-9.1	-23.1	0.0	0.0	-51.6	-10.1	12
ROUSE CO#	(03/10/89)			47840	5.70\$	0.56	DEC	0.86	28.25	4.1	15.3	32.8	2.0	395.6	15.1	1351
RYLAND GROUP	(05/17/89)	NY-RYL	6	12850	13.37	0.60	MAR	3.02	20.38	8.7	-1.2	6.7	2.9	52.4	22.6	261
SANTA FE PACIFI	C (07/10/87)	NY-SFX	10	157416	3.07	0.00	MAR	-1.30	22.50	-1.1	30.4	0.0	0.0	532.0	-42.3	3541
P-SROPCO LAURL CT	R# (01/13/89)	AS-LSC	ô	40 00	8.57	1.10	J SEP	0.77	9.50	-1.3	-1.3	12.3	11.6	10.9	9.0	44
SKYLINE CORP		NY-SKY	12	11217	13.24	0.48	FEB	1.46	18.88	2.7	21.8	12.9	2.5	42.6	11.0	211
SOUTHLAND FINCL	(05/27/88)	OC-SFIN	8	16773	3.40	0.00	SEP	-2.36	1.31	10.3	75.1	0.0	0.0	-61.4	-69.4	22
SOUTHMARK CORP	(03/24/89)	NY-SM	10	45117	-18.87	0.00	MAR	-28.99 D	0.63	-28.6	-61.5	0.0	0.0	0.0	0.0	28
P-SOUTHWEST RLTT	(12/09/88)	AS-SWL	8	3442	5.66\$	0.00	DEC	0.15	1.75	115.3	115.3	11.7	0.0	-69.1	2.7	
STARRETT HOUSIN		AS-SHO	7	6428	4.53	0.00	MAR	0.71 0	7.63	1.7	27.1	10.7	0.0	68.3	15.7	49
P-STD PACIFIC L.P	. (05/17/89)	NY-SPF	6	27049	7.78	1.80	MAR	3.27	15.38X	4.6	28.1	4.7	11.7	97.6	42.0	415
TIERCO GP INC		OC-TIER	8	2126	-2.49	0.00	DEC	-10.18	1.00	0.0	-78.9	0.0	0.0	0.0	0.0	213
TOLL BROS	(05/26/89)	NY-TOL	6	29961	2.42	0.00	JAN	0.73	5.63	36.4	18.4	7.7	0.0	132.4	30.2	168
P-UDC-UNIVESL DEV	(05/17/89)	NY-UDC	7	9364	8.67	2.40		3.98 U	21.63	8.1	15.3	5.4	11.1	149.4	45.9	202
UNI CORP AMER	(07/10/87)		10	17300	8.27	0.30		-0.57	5.25	-12.5	-8.7	0.0	5.7	-36.5	-6.9	90
UNION VALLEY CO		AS-UVC	7	4759	4.71	0.00	DEC	0.08	7.13	-6.6	-6.6	89.1	0.0	51.3	1.7	33
US HOME CORP	(05/17/89)		6	39901	4.43	0.00	MAR	0.12	1.88	0.0	-11.8	15.6	0.0	-57.7	2.7	74
P-US REALTY PINES		OC-USRL	Z 8	1222	15.22	2.04	DEC	2.11	7.75	0.0	3.3	3.7	26.3	-49.1	13.9	9
-VMS MORTGAGE IN	7	OC-VMLP	2 9	7629	9.25	1.08	MAR	1.29 D	7.13	-6.6	-3.4	5.5	15.2	-23.0	13.9	54
WASHINGTON CORP		PH-TWC.	K 7	1884	5.83	0.25	MAR	1.32 D	6.88	-1.8	3.8	5.2	3.6	17.9	22.6	13
WEBB (DEL) CORP	(03/10/89)	MY-WBB	10	9351	5.60	0.00	MAR	-1.60 U	13.00	-7.1	-15.4	0.0	0.0	97.0	-24.2	121
P-WINTHROP INS MT		AS-WMI	9	3858	12.52	1.32	MAR	1.36 D	12.38	-1.0	3.1	9.1	10.7	-1.2	10.9	47
WRITER CORP		OC-WRTC	7	41 18	2.55	0.00	SEP	-5.16	0.50	. 0.0	-20.0	0.0	0.0	-80.4	-202.4	2
WRITER CORP	at 4.0	OC-WRTC	7	- 1999	2.55					0.0	-20.0	0.0	0.0	-80.4		

			COMPARATIVE REALTY STOCK GROUP AVERAGE 05/24/89											Circles-tr.	
		NON-		SHARE	BOOK	ANNUAL			-Z CHANGE	FROM	P/E	ANNUAL	Z PR	RETURN	MARKET
GROUP NUMBER & NAME	DIA	DIA	TOTAL	(000)	VALUE	DIA	ANN	PRICE	APR 26	JAN 1	RATIO	YIELD	TO BK	ON BK	VAL (000)
1 PROPERTY REITS	41	4	45	8188	11.47	0.99	1.19	14.20	1.1	1.6	11.9	7.0	23.7	10.4	5830.5
2 LEASEBACK REITS	13	0	13	6610	14.22	1.58	1.63	13.38	2.1	3.5	8.2	11.8	-5.9	11.5	1319.7
3 PROP & MTG COMB REITS	14	1	15	5681	11.42	1.19	1.14	10.85	0.3	-4.4	9.5	11.0	-5.0	10.0	900.8
4 MORTGAGE REITS	19	4	23	7884	12.72	1.24	1.10	9.05	4.3	-8.8	8.2	13.7	-28.8	8.7	1463.5
5 PARTICIPATING MTG REITS	9	0	9	11949	11.17	1.11	0.73	9.36	1.8	-7.5	12.8	11.9	-16.2	6.5	1213.2
REIT AVERAGE			105	7890	12.05	1.16	1.18	12.08	1.7	-0.9	10.2	9.6	0.2	9.6	10727.7
6 MAJOR HOMEBUILDERS	7	5	12	20632	9.95	0.33	0.36	13.15	9.5	23.5	36.1	2.5	32.1	3.7	2765.0
7 OTHER BLDRS/DEVELOPERS	7	22	29	7342	5.96	0.18	0.27	6.34	-0.1	7.7	23.1	2.8	6.4	4.6	1304.9
8 INCOME PROP BLDR/OWNR	18	8	26	3288	12.27	0.92	0.38	16.54	2.7	5.8	43.8	5.5	34.8	3.1	3709.9
9 MORTGAGE BANKER/FINANCE	9	4	13	15944	10.37	0.74	1.37	13.66	8.0	20.7	10.0	5.4	31.7	13.2	7271.3
10 DIVERSFIED RLTY&HOLDING	8	5	13	39242	10.41	0.43	-1.79	21.50	1.1	7.9	0.0	2.0	106.5	-17.2	15634.3
11 RLTY SVCS/SYNDICATORS	1	4	5	7909	7.78	0.45	-0.05	9.27	14.2	14.2	0.0	4.9	19.2	-0.6	369.6
12 MANUFACTURED HOUSING	3	3	6	11639	8.79	0.20	0.66	11.48	4.6	13.1	17.4	1.7	30.6	7.5	1067.3
OTHER REALTY STOCKS AVER	AGE		104	14450	9.36	0.25	0.20	12.92	3.8	11.0	66.0	3.8	38.1	5.3	32122.3
L LIQUIDATING COMPANIES	3	5	8	7994	11.56	0.48	0.52	9.09	-0.2	-1.9	NC	NC	-21.3	NC	566.5
OVERALL AVERAGE			217	11154	10.71	0.83	0.69	12.50	2.8	4.9	18.1	6.6	16.7	7.7	43416.5
DOW JONES INDUSTRIALS							226.48	2483.87	4.0	14.5	11.0	3.4			
STANDARD & POOR'S 500								319.14	4.0	14.9	12.8	3.5			
DOW JONES UTILITIES								199.74	4.8	7.2	17.4	7.5			
											1				

SYMBOLS & ABBREVIATIONS

RANKINGS: "A" (highest) to "E" (lowest). * = Not Ranked, Z = Audit or affiliates involved in pending transaction. New EPS or Dividend: U=Up. D=Down. S=Unchanged, I=Initial. # = Net Cash Flow (EPS plus noncash charges less mortgage payments). @=Gross Cash Flow. Book value for cash flow entities includes accum. depreciation. Last bid prices used for OTC. P=Paired stock. \$=Current appraised value reported see p. 3. F=Finite life REIT. LP=Limited partnership. L=Liquidating. VJ=In bankruptcy reorganization.